

## TESTIMONIAL WORKSHEET

### State your specific problem:

Before working with \_\_\_\_\_, I was struggling with

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### State your specific concerns:

As I started looking for a solution, I was concerned that /unsure about/worried about

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### State how your concerns were addressed:

\_\_\_\_\_ showed me how she/he could (solve my problem/provide me with.../help me achieve – state your objective)

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\_\_\_\_\_ without worrying about (state your concern) \_\_\_\_\_

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### State how you feel about using the product / service

I feel \_\_\_\_\_ about (using the product or service)

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Because \_\_\_\_\_

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### State the specific benefit you have achieved

As a result of working with \_\_\_\_\_, I now \_\_\_\_\_

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(Have the business of my dreams, feel fabulous in my new size 6 clothes, have no clutter and can find everything in my office, will be taking my wife on a two-week vacation to Turks and Caicos)