



BRAINSTORM THE TEAM

Work with your AGENCY to brainstorm TRUSTED AUTHORITY professions that serve your TRIBE in ways that you do not.



WORK YOUR NETWORK

Potential partner	Referral-Worthy	Motivated	Resources	Coachable	Capacity



BUSINESS BY REFERRAL BOOTCAMP

Team

NETWORK THE NETWORK

Partner Name:	Partner Name:



BUSINESS BY REFERRAL BOOTCAMP

Team

NETWORK THE NETWORK

Partner Name:	Partner Name:



BUSINESS BY REFERRAL BOOTCAMP

Team

NETWORK THE NETWORK

Partner Name:	Partner Name:



Team

NETWORK THE NETWORK

Partner Name:	Partner Name:



Team

NETWORK

With your team, brainstorm organizations where you can go to find your TRIBE or prospects for your TEAM.



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Team